

# **EXHIBIT B**

AMERICAN ARBITRATION ASSOCIATION

\* \* \* \* \*

RENEE ZINSKY, \*  
Claimant \* Case No.  
vs. \* 01-20-0004-0849  
AMERICAN INCOME LIFE \*  
INSURANCE COMPANY; ARIAS \*  
AGENCIES; S.A. ARIAS \*  
HOLDINGS; SIMON ARIAS, \*  
Respondents \*

\* \* \* \* \*

VIDEOTAPED DEPOSITION

OF

RENEE ZINKSY

August 29, 2023

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A horizontal bar chart consisting of 15 solid black bars of varying lengths, arranged vertically from top to bottom. The bars are positioned against a white background with thin vertical gray grid lines corresponding to each bar's center.

Bar Index	Approximate Length (pixels)
1	150
2	250
3	350
4	100
5	380
6	380
7	300
8	380
9	380
10	300
11	300
12	300
13	200
14	250
15	200

20 BY ATTORNEY HAMMER:

21 Q. It this is a Sales Agent Contract, and if you  
22 look at the second to last page of the document, you  
23 can see it's signed. Well, is that your signature on  
24 the --- the page ending in 62?

A. It looks like it, kind of.



1 | Page

2 THE WITNESS:

3 Yes.

4 BY ATTORNEY HAMMER:

5 Q. And you signed this at the time that you

6 | originally contracted with AIL.

## 7 | Is that right?

8 A. Yes.

5 Q.This is an agent contract dated as of August 20,  
6 2021. If you looked at the third to last page, is  
7 that your signature on the page ending in 1350?

8 A.Yes.

9 Q.Do you remember signing this?

10 A.Yes.